From:

# Odisha Gramya Bank Head Office GANDAMUNDA BHUBANESWAR 751030



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**Date:** 12-06-2018

Ref .No: OGB/IT/MISC/35/2018-19

To,
All Existing VSAT Service Providers.

Sub: Request for closed and competitive quotation for procurement of 10 numbers of Ku-band VSATs with dedicated or broadband 256Kbps per site bandwidth

Odisha Gramya Bank invites closed and competitive quotation from its existing VSAT service providers to submit closed bids for procurement of 10 numbers of Ku-band VSATs with dedicated / broadband 256Kbps per site bandwidth to be used at branches of Odisha Gramya Bank as primary connectivity.

### Schedule:

The bid with all the document should reach Head Office of Odisha Gramya Bank in closed envelope on or before 6<sup>th</sup> July 2018, 5 p.m.

The bid will be opened on 7th July 2018 at 11 am.

### Address of Bid Submission:

General Manager
Information Technology Department,
Head Office
Odisha Gramya Bank
Gandamunda,
Bhubaneswar – 751030

## The bidder should comply below requirements and documents:

## 1. Technical:

- a. Manufactures Authorization Form from OEM for VSAT Hardware should be submitted along with the bid document.
- b. The VSAT should be of 1.2m in diameter.
- c. Annual Maintenance Contract should start from date of installation.
- d. The bandwidth should be quoted as 256Kbps per site dedicated or broadband bandwidth. The VSATs will be installed at branches for core banking operation.
- e. The Service Provider may deliver the hardware at their Warehouse located in Odisha or at OGB Head Office Warehouse.
- f. The transportation or courier from OGB Head Office to the branch site should be done by Selected Service Provider as an when bank will give instruction for the same. The cost for the same should be borne by the Service Provider.
- g. If Service Provider deliver the Hardware directly at Branch Location. The delivery location will be considered as Branch Location.



#### 2. Commercial:

a. The commercial should be submitted as per below format:

### One Time Cost: (Table # 1)

SI. No	Details	Units	Unit Cost	Total Cost in INR
1	1.2 Meter KU Band VSAT equipment cost	10		
2	Installation and provisioning Charges			
	Total of Sl. No. 1 + 2 + 3			(A)

#### Annual Recurring Cost: (Table # 2)

SI. No	Details	Units	<b>Unit Cost</b>	Total Cost in INR
3	Backhaul Bandwidth Charges	1 Mbps		
4	Annual Maintenance Cost	10		
(Tot	al of SI. No. 3+4) Recurring Cost for C	One Year		7
	Recurring Cost for Three Year			(1

# Rates for additional services: (Table # 3)

Sl. No	Details		Unit Cost
1	Shifting of partial or complete setup of equipment (including VSAT	1	
	Hardware if any) to different premises within 500 meter.		
2	Shifting of partial or complete setup of equipment (including VSAT	1	
	Hardware if any) to different premises more than 500 meter.		
3	Shifting of partial or complete setup of VSAT Hardware to different	1	
	place within same premises		
4	Protection caging against Monkey of VSAT ODU and Reflector or external		
	interference	1	
5	Replacement of Outdoor reflector	1	
6	Replacement of RFT	1	
7	Replacement of IDU or Modem	1	
8	Replacement of Cable	Per m	
		pair	

- b. Selection of L1 bidder will be reckoned based on the total price (A) + (B) mentioned in Table 1 and Table 2 respectively.
- c. All price should be quoted in INR excluding Taxes.
- d. Price quoted in Table# 3 are subject to negotiation between the L1 bidder and Bank.

# 3. Payment:

- a. 90% hardware cost will be released on delivery. 10% of Hardware Cost will be released after submission of Performance Bank Guarantee of 10% of total order value with claim period of 36 months from date of issuance.
- b. 100% of installation cost will be provided after successful installation of VSAT at Branch Location.
- c. Recurring cost will be released on quarterly basis.

Yours Faithfully

General Manage